

# We Make Energy Efficiency Easy



## Ekotrope for Utilities

Ekotrope is the software partner of choice for over 40 Residential New Construction Programs across the country. More than 50% of all residential new construction program submissions in the US are completed in partnership with Ekotrope. Our suite of tools provide utility programs with access to builders and raters at the most critical points of the home energy modeling process, ensuring increased program participation and more energy efficient homes.

## Our Products and Services:

### Online Intake Tool:

With our online intake tool, program managers can shave hours or even days off of their processing time. This mitigates issues with data duplication and manual inputs, saving you both time and money while streamlining your processes.

### 1-Click Submissions

Upon the completion of modeling a home, raters can submit directly to utility programs in just the click of a button. Ekotrope's software will automatically filter out homes that do not meet program requirements, saving you time while increasing the ease of program participation.

### Automated Design Assistance (ADA)

Allows utility program implementers to gain access to builders as they are making design choices, showing them available rebate opportunities at the most critical point of the process. ADA serves to help builders meet program goals in a more cost-effective way thus increasing program participation and reducing overall energy consumption.

### API Integration

Utilities gain access to all submitted data via Ekotrope API endpoints.

### Custom Spreadsheet Data Exports

Ekotrope can export the data you care about to a spreadsheet for easy processing.

Ekotrope is the only product embedding program requirements, submission processes and savings recommendations directly into the rating software that's used by more than 75% of HERS raters in the country. By leveraging Ekotrope's solutions, program managers can expand program participation and influence builder decisions, while also improving both trade ally satisfaction and overall cost-effectiveness.

**Ekotrope partners with utilities to embed their program features and requirements into our rater software, offering unique benefits such as:**

- ✓ Customized QA/QC, with data intake and data export to ensure program compliance
- ✓ Immediate visibility into incentive calculations for raters and builders
- ✓ Ease of use with 1-click submissions and immediate data access
- ✓ The unique ability to influence builders when they make their design choices with upgrade recommendations
- ✓ Peak demand visibility and savings calculations that leverage our hourly modeling engine

**“ Ekotrope has automated areas of our business that were once tedious, time consuming, and prone to human error. We no longer have to spend time manually solving inaccuracies in our preprocessing data and can allocate this time to supporting our partner HERS raters and builders with a goal of delivering deeper savings to our clients. ”**

**KARYN WOOD / ICF**